











Shopping with a View?

Where else in the country would you see national brands like AERIE, VERA BRADLEY & MICHAEL KORS sharing space with quaint local souvenir shops like THE SALTY SEAHORSE? Where you can enjoy a day shopping with 70% or more discounts on designer clothes and then relax by the ocean with a few ice creams from SUGAR KINGDOM.

Outlets Nags Head features over 20 shops perfect for the vacation traveler or the local resident looking for the best brands and unique local finds.



AMERICAN EAGLE





aerie















 $TA \mathop{LBOTS}_{\text{outlet}}$



Now Open/Coming Soon









Key Center Facts

Source: Placer.ai, April, 2025

ANNUAL VISITORS 911,000 UNIQUE VISITORS 581,700

1.57/year

avg. dwell time 59 min

ANNUAL MARKET TOURISTS Over 4 million
per Outer Banks CVB

AVG HOUSEHOLD INCOME \$155,597

82,161 SF NUMBER OF STORES

Opened 1990, Refreshed 2023

484

PARKING RATIO 6:1,000

Market Demographics

Source: Placer.ai 2029 Projection, as of April, 2025

POPULATION 42,704 89,925 174,178 HOUSEHOLDS 18,081 37,142 69,233 AVERAGE PERSONS/HOUSEHOLD 2.35 2.38 2.43 AVERAGE HOUSEHOLD INCOME \$155,597 \$134,801 \$128,253 AVERAGE AGE 47.19 45.43 45.08 MEDIAN AGE 48.87 46.48 45.92 ETHNICITY WHITE 85.2% 70.7% 69.8% HISPANIC 7.1% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0% ASIAN 0.6% 0.8% 0.9%	STATS	30 MILES	45 MILES	60 MILES
AVERAGE PERSONS/HOUSEHOLD 2.35 2.38 2.43 AVERAGE HOUSEHOLD INCOME \$155,597 \$134,801 \$128,253 AVERAGE AGE 47.19 45.43 45.08 MEDIAN AGE 48.87 46.48 45.92 ETHNICITY WHITE 85.2% 70.7% 69.8% HISPANIC 7.1% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	POPULATION	42,704	89,925	174,178
AVERAGE HOUSEHOLD INCOME \$155,597 \$134,801 \$128,253 AVERAGE AGE 47.19 45.43 45.08 MEDIAN AGE 48.87 46.48 45.92 ETHNICITY WHITE 85.2% 70.7% 69.8% HISPANIC 71% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	HOUSEHOLDS	18,081	37,142	69,233
AVERAGE AGE 47.19 45.43 45.08 MEDIAN AGE 48.87 46.48 45.92 ETHNICITY WHITE 85.2% 70.7% 69.8% HISPANIC 7.1% 6.3% 6.0% 0THER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	AVERAGE PERSONS/HOUSEHOLD	2.35	2.38	2.43
MEDIAN AGE 48.87 46.48 45.92 ETHNICITY 85.2% 70.7% 69.8% HISPANIC 71% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	AVERAGE HOUSEHOLD INCOME	\$155,597	\$134,801	\$128,253
ETHNICITY WHITE 85.2% 70.7% 69.8% HISPANIC 7.1% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	AVERAGE AGE	47.19	45.43	45.08
WHITE 85.2% 70.7% 69.8% HISPANIC 7.1% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	MEDIAN AGE	48.87	46.48	45.92
HISPANIC 7.1% 6.3% 6.0% OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	ETHNICITY			
OTHER 4.1% 5.4% 5.3% BLACK 2.9% 16.8% 18.0%	WHITE	85.2%	70.7%	69.8%
BLACK 2.9% 16.8% 18.0%	HISPANIC	7.1%	6.3%	6.0%
	OTHER	4.1%	5.4%	5.3%
ASIAN 0.8% 0.9%	BLACK	2.9%	16.8%	18.0%
7.07/1	ASIAN	0.6%	0.8%	0.9%

Seasonality Chart

Source: January-December 2024 Retailer Sales



Nearest Competition

CENTER	DISTANCE (miles)	KEYTENANTS
Outer Banks Mall	2	HOMEGOODS, ULTA BEAUTY, WEST MARINE
Dare Centre	9	BELK, RACK ROOM SHOES, FOOD LION
Norfolk Premium Outlets	75	COACH, H&M, NIKE FACTORY STORE, POLO RALPH LAUREN FACTORY STORE
Williamsburg Premium Outlets	116	COACH, COLUMBIA SPORTSWEAR, MICHAEL KORS, NIKE FACTORY STORE

Major Cities

NORFOLK, VA	70 miles
GREENVILLE, NC	118 MILES
RICHMOND, VA	145 miles
RALEIGH, NC	165 MILES
WILLIAMSBURG, VA	170 miles

Points of Interest

JOCKEY'S RIDGE STATE PARK	3.5 miles
WRIGHT BROTHERS NATIONAL MEMORIAL	8 miles
CAPE HATTERAS NATIONAL NATIONAL SEASHORE	46 miles



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